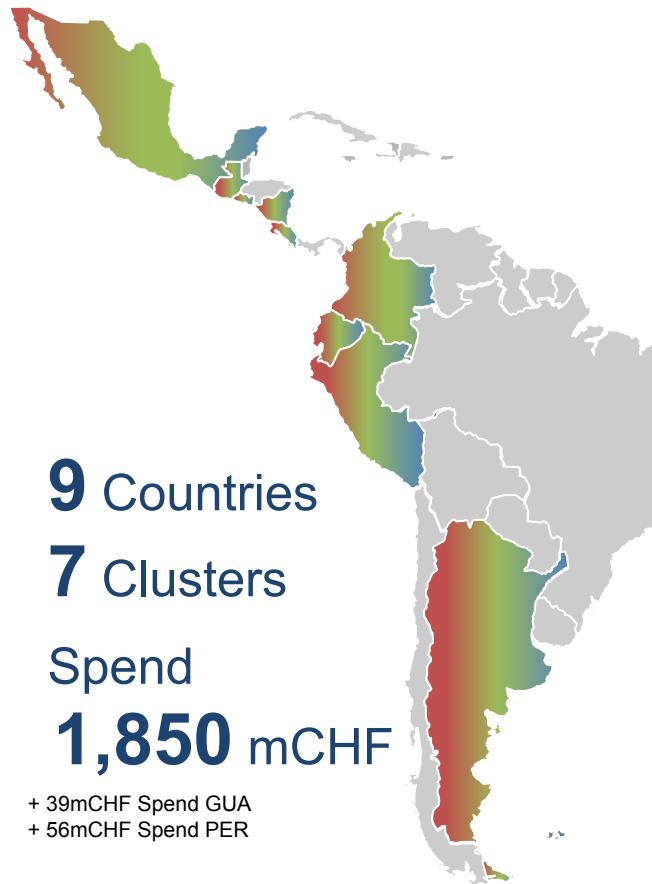


NEW PROPOSAL - HOLCIM LATAM SPEND SEGMENTATION



Total Spend 2024: 1.850mCHF- Exc Auto

Regional Procurement Execution Process

NEW SCOPE:

E&C Cement:

- Girth Gear / Pinion (mill/kiln)
- Gearbox (>2,500 kW)
- Kiln shell / Tire / Roller
- Equip. XRD, XRF, PGNAA,
- Emission Control Systems
- Dalog System
- Burner / Tip Burner
- Motors > 250 kW
- Steel cord belt for elevator
- Chain for conveyor/bucket elevator
- Grinding media
- Refractory bricks
- Mills / Mill Linings/ Diaphragms
- VRM Roller and Table
- Cooler / Wear parts for cooler
- Separators / Clinker Crushers (incl. wear parts) / Roller Press

E&C non Cement:

- Shredder / wear parts
- Crusher / wear parts
- Screening
- Main Geocycle Equip. (shredders, windshifters, dryers, etc)

Packaging:

- Paper sacks / Big Bags
- Packing and Palletizing equip. / spare & wear parts.

Mob. Equipment:

- Mixers / Trucks / EV
- RMX Equipment (mixers, pumps, loaders, RMX plants)
- Mining Equipment (loaders, excavators, dumpers, etc)

Chemicals:

- Additives
- Coatings / Mortars
- 3rd Party

CURRENT SCOPE:

Energy:

- Power
- Coal
- Coke
- Diesel
- Fuel Oil
- Natural Gas
- Solar Panels / Inverters

Local Procurement Execution Process

E&C:

- Lifts (Transport Syst)
- Dosing Systems
- MCC (Electronic Comp)
- Belt for conveyor
- Dedusting System (Bags for Filters, Filter Bags, ESP)
- Refractory concrete (Castable)

- Lubricants
- Process Control System
- Electrical & Instrumentation
- Kiln Seal
- Bearings
- Compressor
- Power Generators
- Others

Packaging:

- Slip sheet
- Stretch Film
- Seals
- Bags / Others

Production Services

- Maintenance services
- Engineering services

Logistics Services

- Logistics

Energy

- Local Alternative Fuels

Mining:

- Quarry Outsourcing
- Mining Consumables
- Tyres
- Drilling
- Explosives
- Others

Services:

- Facility/ Personnel Mngt
- Travel and Event
- Consulting / Marketing
- IT
- Finance and Insurance
- Company Cars

Raw Materials:

- Cement & Clinker
- Alternative Raw Materials
- Correctives/Silica Correctives
- Fluorite / Bauxite
- Alumina & Ferrous
- NOX Reducers
- Retardant / Others

Procurement Structure



Agustín Buzzetti
Head of Procurement

Juan Napoletano
Category Manager
E&C

MG WH Coordinator
Nicolás Guillet
CA WH Coordinator
Martín Terranova
PV WH Coordinator
Silvano Vela
CM WH Supervisor
Sebastián Vila
Tensolite WH Coordinator
Jorge Sotomayor

Mauricio Marandino
Category Manager
Logistics & RM

Category Manager AFR y RM
Lucas Mallo
Logistics Buyer
Agustín Genari
RMX/AGG Buyer
Agustín Alurralde
Tensolite Rm Buyer
Cynthia Ibarra

Álvaro González
Category Manager
Production Services

Services & Capex
Buyer
José Pérez
Prod Serv Buyer
Pía Monte de Oca

Lucrecia Ferreyra
Category Manager
Corporate & Geocycle

Buyer
Jorgelina Rodríguez
Imports/ Corp Serv
Buyer
José Jalin
Mortars & Geocycle
Buyer
Chiara Vincente

Luisina Morone
Category Manager
Facility Services