

Key figures Group Holcim

January–September		2014	2013	±%	±%
		like-for-like			
Annual cement production capacity	million t	208.4	206.2 ¹	+1.1	+1.1
Sales of cement	million t	105.9	104.3	+1.6	+2.1
Sales of mineral components	million t	3.2	2.7	+21.1	+25.5
Sales of aggregates	million t	113.7	114.8	-1.0	-0.4
Sales of ready-mix concrete	million m ³	27.8	29.5	-5.7	-4.1
Sales of asphalt	million t	7.4	6.4	+16.3	+16.9
Net sales	million CHF	14,243	14,941	-4.7	+3.4
Operating EBITDA	million CHF	2,740	2,951	-7.1	+0.7
Operating EBITDA margin	%	19.2	19.7		
Operating profit	million CHF	1,719	1,798	-4.4	+2.8
Operating profit margin	%	12.1	12.0		
EBITDA	million CHF	2,995	3,338	-10.3	
Net income	million CHF	1,161	1,277	-9.0	
Net income margin	%	8.2	8.5		
Net income – shareholders of Holcim Ltd	million CHF	933	1,040	-10.3	
Cash flow from operating activities	million CHF	1,047	1,172	-10.6	-4.0
Cash flow margin	%	7.4	7.8		
Net financial debt	million CHF	10,412	9,461 ¹	+10.1	+7.6
Total shareholders' equity	million CHF	19,892	18,677 ¹	+6.5	
Personnel		69,898	70,857 ¹	-1.4	-1.1
Earnings per share	CHF	2.86	3.19	-10.4	
Fully diluted earnings per share	CHF	2.86	3.19	-10.4	

Principal key figures in USD (illustrative)

Net sales	million USD	15,845	15,983	-0.9	
Operating EBITDA	million USD	3,049	3,157	-3.4	
Operating profit	million USD	1,912	1,923	-0.6	
Net income – shareholders of Holcim Ltd	million USD	1,038	1,112	-6.7	
Cash flow from operating activities	million USD	1,165	1,254	-7.1	
Net financial debt	million USD	10,945	10,634 ¹	+2.9	
Total shareholders' equity	million USD	20,911	20,992 ¹	-0.4	
Earnings per share	USD	3.19	3.41	-6.6	

Principal key figures in EUR (illustrative)

Net sales	million EUR	11,694	12,136	-3.6	
Operating EBITDA	million EUR	2,250	2,397	-6.1	
Operating profit	million EUR	1,411	1,460	-3.4	
Net income – shareholders of Holcim Ltd	million EUR	766	845	-9.3	
Cash flow from operating activities	million EUR	860	952	-9.7	
Net financial debt	million EUR	8,628	7,717 ¹	+11.8	
Total shareholders' equity	million EUR	16,483	15,235 ¹	+8.2	
Earnings per share	EUR	2.35	2.59	-9.3	

¹ As of December 31, 2013.

Due to rounding, numbers presented throughout this report may not add up precisely to the totals provided. All ratios and variances are calculated using the underlying amount rather than the presented rounded amount.