

Key figures Group Holcim January – March		2013	2012 ¹	Percentage change	Percentage change like-for-like
Annual cement production capacity	million t	206.6	209.3 ²	(1.3%)	(0.3%)
Sales of cement	million t	32.1	33.7	(5.0%)	(5.0%)
Sales of mineral components	million t	0.6	0.8	(23.6%)	(2.9%)
Sales of aggregates	million t	28.6	31.3	(8.6%)	(8.1%)
Sales of ready-mix concrete	million m3	8.4	10.0	(16.8%)	(15.2%)
Sales of asphalt	million t	1.1	1.4	(17.7%)	(16.6%)
Net sales	million CHF	4,323	4,660	(7.2%)	(4.3%)
Operating EBITDA	million CHF	650	718	(9.5%)	(6.1%)
Operating EBITDA margin	%	15.0	15.4		
Operating profit	million CHF	270	328	(17.8%)	(12.2%)
Operating profit margin	%	6.2	7.0		
EBITDA	million CHF	838	760	10.3%	
Net income	million CHF	295	112	164.1%	
Net income margin	%	6.8	2.4		
Net income – shareholders of Holcim Ltd	million CHF	187	10		
Cash flow from operating activities	million CHF	(323)	(499)	35.2%	36.8%
Cash flow margin	%	(7.5)	(10.7)		
Net financial debt	million CHF	10,758	10,325 ²	4.2%	3.9%
Total shareholders' equity	million CHF	20,258	19,234 ²	5.3%	
Gearing ³	%	53.1	53.7 ²		
Personnel		73,764	76,359 ²	(3.4%)	(2.4%)
Earnings per share	CHF	0.58	0.03		
Fully diluted earnings per share	CHF	0.58	0.03		

Principal key figures in USD ⁴

Net sales	million USD	4,648	5,069	(8.3%)	
Operating EBITDA	million USD	699	781	(10.5%)	
Operating profit	million USD	290	357	(18.7%)	
Net income – shareholders of Holcim Ltd	million USD	201	11		
Cash flow from operating activities	million USD	(348)	(542)	35.9%	
Net financial debt	million USD	11,292	11,284 ²	0.1%	
Total shareholders' equity	million USD	21,264	21,021 ²	1.2%	
Earnings per share	USD	0.62	0.03		

Principal key figures in EUR ⁴

Net sales	million EUR	3,519	3,840	(8.4%)	
Operating EBITDA	million EUR	529	592	(10.6%)	
Operating profit	million EUR	220	271	(18.7%)	
Net income – shareholders of Holcim Ltd	million EUR	152	8		
Cash flow from operating activities	million EUR	(263)	(411)	35.9%	
Net financial debt	million EUR	8,825	8,552 ²	3.2%	
Total shareholders' equity	million EUR	16,619	15,930 ²	4.3%	
Earnings per share	EUR	0.47	0.02		

¹ Restated due to changes in accounting policies.

² As of December 31, 2012.

³ Net financial debt divided by total shareholders' equity.

⁴ Illustrative; statement of income figures translated at average rate; statement of financial position figures at closing date.

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Holcim is one of the world's leading suppliers of cement and aggregates (crushed stone, sand and gravel) as well as further activities such as ready-mix concrete and asphalt including services. The Group holds majority and minority interests in around 70 countries on all continents.

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This media release is also available in German at www.holcim.com/news.

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Conference call for media and financial analysts:

May 8, 2013, 10:30 a.m. CET (Europe: +41 58 310 5000; UK: +44 203 059 5862; US +1 631 570 56 13)